Research Notes: Hongseok Jang

March 15, 2026



Hongseok Jang's paper "Probabilistic Selling for Vertically-Differentiated Products in a Decentralized Channel," co-authored with Zhechao Yang (George Mason University) and Xiajun Amy Pan (University of Florida), has been accepted for publication in *Manufacturing & Service Operations Management*. Jang is an assistant professor of management science.